

JAGUAR CAPITAL

Partnering for Success

SENIOR CONSULTANT

Jaguar Capital provides advisory services to growth companies in governance, financial management and strategy.

POSITION: Senior Consultant, Jaguar Capital Inc.

LOCATION: Toronto

CORPORATE WEBSITE: www.jaguarcapital.ca

TRAVEL REQUIREMENTS: As required for client assignments

WHAT'S IN IT FOR YOU

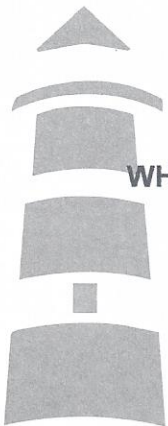
- **Integral part of success** - we're a small and lean firm, which means you'll get the chance to get your hands dirty working directly with clients.
- The ideal candidate would be just as interested in joining a growth organization - we're looking for **entrepreneurially minded** candidates.
- **Drive revenue** by leading the development of securing new clients and projects
- **Become a thought leader** by continuously learning and contributing to building the Jaguar Capital brand across North America

WHAT YOU NEED TO BE SUCCESSFUL

- 10+ years in diversified executive experience in management, finance, accounting, marketing, sales operations or technology with a focus on growth companies
- An academic background in a business related field (finance, commerce, economics or marketing)
- Candidates are required to join CMC Canada (Certified Management Consultants of Canada).
- Genuine curiosity and understanding of finance, particularly angel investment, venture capital and private equity.
- Experience in client-facing work with client satisfaction as a priority
- Business development and sales leadership of SMB related projects/programs
- Leadership in proposal development, estimating and pricing.
- Client relationship management
- Outstanding oral and written communication skills at an executive level

WHAT KIND OF PERSON WE'RE LOOKING FOR:

- Thrive in a dynamic business environment focused on growth and client satisfaction
- Inspired and excited by the prospect of growth and personal contribution
- Sound, common-sense business judgment and strategic insight; able to add value as an executive



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- Pro-active and dynamic leader who immediately inspires confidence and credibility; superior intellect and strategic orientation
- Pragmatic problem-solver; disciplined, takes initiative and accepts ownership
- Excellent organization and time management skills
- Highly developed interpersonal skills
- A determined commitment to drive results
- Unquestioned personal and professional integrity

COMPENSATION

A competitive compensation package will consist of an agreed upon split of fees paid for client assignments using the partnership model.

Equity Opportunity: An equity position in Jaguar Capital will be discussed as annual financial milestones are achieved. Business development, travel and office expenses will be the financial responsibility of the senior consultant. The equity opportunity will allow you to grow first hand with Jaguar Capital.

COMPANY

Jaguar Capital provides Advisory and Consulting Services to Growth Companies in Governance, Financial Management and Strategy. We work to structure and model growth companies for investment success. We help position companies for growth with leading risk management and corporate governance practices. As an integral partner in negotiating term sheets, financing contracts, etc. with financial institutions and private investors alike, we are a valuable ally in the CEO's corner. Our office is in Toronto and Principals can work from their home offices or a drop in office in Toronto. Jaguar Capital has available executive meeting rooms and office space in Toronto as required on a fee for use basis.

CONTACT

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